



Use this checklist to determine if your installer's Proposal is complete.

<p><b><u>Installer</u></b></p> <p><input type="checkbox"/> Contractor license number</p> <p><input type="checkbox"/> References</p> <p><input type="checkbox"/> Customer complaints</p>	<p><b>Questions for the contractor's state license board</b></p> <p>Does my installer hold a valid license?</p> <p>Is my installer insured for workman's compensation?</p> <p>Are there any complaints filed against this installer?</p> <p>Does my installer hold a contractor's bond, to ensure I get my money back if something happens?</p> <p>How long does my state require contractors to warranty work?</p>
<p><b><u>Contract</u></b></p> <p><input type="checkbox"/> Service warranty</p> <p><input type="checkbox"/> Payment Schedule</p>	<p><b>Questions for your installer</b></p> <p>Does the service warranty provide any up-time guarantee?</p> <p><b>Note:</b> Read the fine print. Make sure that the price is for a full system, fully installed and hooked up to the grid/utility. Never pay so much up front that your installer would be better off walking away. Hold on to a 10-20 percent retainer – written in the contract – until the system is up and running.</p>
<p><b><u>Equipment</u></b></p> <p><input type="checkbox"/> <u>Modules/Collectors, Wind Turbines</u> <u>Inverters and Mounting Systems</u> Manufacturer and model Nominal power (Max power) Warranty Manufacturer's spec sheets</p>	<p><b>Questions for your installer</b></p> <p>Why do you prefer this make and model? What do you know about this company?</p>



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<input type="checkbox"/> <b>Performance Estimate</b> Assumed yearly solar irradiation (or wind speed)  <i>Assumed system efficiency</i>  Yield guarantee	<b>Questions for your installer</b> Where did you get the data for your assumptions?  <i>What modeling program did you use to get these results? (Note: EnergyPeriscope.com is our professional modeling software).</i>  If no yield guarantee is offered, ask why not.
<input type="checkbox"/> <b>Savings &amp; Financial Analysis</b> Assumed energy prices Assumed inflation rate	Use a free online estimator like <a href="http://www.Solar-Estimate.org">www.Solar-Estimate.org</a> to compare results.
<input type="checkbox"/> <b>Incentives</b> Federal incentives State incentives Local incentives Explanation of how incentives work	<b>Questions for your installer</b> Is it possible incentives could change? If the installer is wrong about the incentives in the quote, who pays for the difference?
<input type="checkbox"/> <b>Energy Audit</b> Recommended efficiency measures	<b>Note:</b> This should be a courtesy offered by thorough installers, but some states require it – see if your state does.
<input type="checkbox"/> <b>Model or drawing</b> of system Layout of all equipment, surface area, direction, tilt	<b>Note:</b> A model (or drawing) confirms that they've thought out how the system will fit on the roof (or in the area) – that way you know what to expect.
<input type="checkbox"/> <b>Independent meter</b> Yield tracking and monitoring included or offered as a service	<b>Note:</b> This is the best way to know you are getting what you paid for. Make sure it saves yield data, even if the system (or internet) goes down.